



24<sup>th</sup> Annual Event!  
Bird-in-Hand, PA

Lancaster County  
**Carriage & Antique**  
Auction

Thurs. June 27 3:00 pm  
Fri. June 28 8:00 am **2024**

*24<sup>th</sup> Anniversary*



# Calling All Early Birds!

## CURRENTLY SEEKING YOUR QUALITY CONSIGNMENTS

The famous Lancaster County Carriage and Antique Auction is back for its 24<sup>th</sup> year. We welcome your consignments, which will be presented to approximately 2,000 registered bidders who come to Lancaster from everywhere to enjoy two fun-filled summer days with thousands of other attendees. Register your consignments now to be included in our pre-sale event catalog and on our website!

### Items Wanted:

- Carriages - Coaches - Buggies - Sleighs - Wagons
- Good antique items
- Blacksmith tools
- New & used tools/equipment
- Quilts (homemade/hand-stitched)
- Crafts & collectibles
- Horse & carriage related items
- Miniature horses & ponies



No junk, appliances, or farm equipment except antique & primitive items like old hay wagons, walking plows, etc.

**Location:** 338 N. Ronks Rd\*  
Bird-in-Hand, PA 17505

\*For GPS purposes only. This directs you close to the parking location. Please follow posted signs upon arrival. Not a mailing address.

### Contacts:

For information or to list consignments, contact:

**General Info:** 717-945-2848

**Carriages & General Consignments:**

Jake King 717-768-3299 or

Paul Stoltzfus 717-656-0038

**Mini Horses:** Amos Zook 717-556-0378

**Tack & Harness:** Ephraim Fisher 717-768-8484

**Quilts:** Christian A. Stoltzfus 717-397-4079

**Crafts:** Christ J. Stoltzfus 717-768-0684

**Field:** Gideon Stoltzfus 717-768-3465

**Antique Tent:** David & Aaron King 717-768-7523

**Shrubbery:** Ephraim Huyard 717-656-1444

**Vendors:** Steve Esh 717-768-0304

**Accounts Receivable:** Sam King 717-278-3683

If your access to phone is limited,  
feel free to write to us:

Jake King c/o LCCAA  
3007 Old Phila. Pike  
Bird-in-Hand, PA 17505

## DATES AT-A-GLANCE

Fri	April 26		Early Consignment Deadline (for inclusion in pre-sale flyer!)
Sat	June 8		Mini Horse final consignment deadline
Tues	June 25	8:00a-4:00p	Consignment drop-off
Wed	June 26	8:00a-8:00p	Consignment drop-off
Thurs	June 27	8:00a-12:00p	Consignment drop-off (NO CONSIGNMENTS after 12:00)
Thurs	June 27	3:00p-9:00p	Auction!
Fri	June 28	8:00a-5:00p	Auction!

For regularly updated listings & photos of consignments, visit

[www.birdinhandauction.com](http://www.birdinhandauction.com)

Proceeds benefit:  
**Hand-in-Hand Fire Company**





# HOW DOES THIS WORK?

## A QUICK GUIDE TO CONSIGNING

From fine carriages to miniature horses, one-of-a-kind antiques, furniture, and high-end quilts and crafts – LCCAA is nationally known for unique, quality items. Start your spring cleaning and consign with us! We make consigning and pay-outs easy, and you'll be helping to build community in the process!

Check out these tips for consigning and visit [www.birdinhandauction.com](http://www.birdinhandauction.com) to learn more about us!

### Who We Are

The LCCAA is a live auction event held under several open-air tents in the Lancaster County countryside.

Each year, our team of 448 volunteers and 23 auctioneers transform our quiet country fields into a bustling marketplace that features 460 consignors and 4,000 event-goers from 27 states and 3 countries!

Proceeds from the auction benefit the Hand-in-Hand Fire Company, the volunteer fire company serving Bird-in-Hand, Pennsylvania.

### Consigning Process

Commit your inventory with us in advance (submit the enclosed form & photos by Apr. 26 deadline), or simply pull up the week of the auction during our drop-off days. Either way, our team will make the process easy for you!

#### Consignment drop-off days:

Tuesday 6/25 8am-4pm

Wednesday 6/26 8am-8pm

Thursday 6/27 8am-12pm (no items after noon)

Arrive on-site with your items and check-in at the office. Our team will take a quick inventory and direct you to specialized category crews based on what you are selling (auction blocks). Staff members will help you unload your wares and display your goods. Your items may be registered as a lot or by piece. Consignors will receive copies of their items and lots numbers. All items must be in good, working condition unless antique. Please no appliances or farm equipment unless they are antique quality. On Wednesday and Thursday, there will be 24-hour security on site.



#### How to Get Free Advertising for Your Items

Consign early to have your items featured in our pre-sale catalog that is mailed to 7,000 event-goers! Some items may also be featured in our ad campaigns.

Use the attached consignment form and mail or email it to us by April 26 for inclusion in this free pre-sale advertising.



#### Hauling, Storing, & Dropping Off Your Items

We cannot store your items prior to the auction drop-off dates. Items dropped off during the week of the auction will be sorted, displayed, and cared for.

Need help hauling? Contact us for a list of local options!



#### Getting Paid

All auction items are sold on a consignment model meaning that you take home a cut of the sale, and a portion is also donated to the Hand-in-Hand Fire Company.

After the auction, consignors will receive payment via check that will be mailed within one week of the event. Any unsold items can be picked up directly following the auction or left for donation.



#### Make a Donation

Your unwanted items donated to our sale generates 100% profit for the Fire Company!

Simply drop off your items during the listed consignment drop-off dates (or consign early for inclusion in our pre-sale advertising) and let our team know that you are making a donation. Receipts for items over \$250.

## FAQ

### What is a consignment auction?

A consignment auction features sellers who consign their products to an auction house (in this case the seller is Hand-in-Hand Fire Co). The seller can either be an individual or a business. The Fire Co. then acts as the third party and auctions off the items for the seller. In exchange, the Fire Co. receives a portion of the proceeds (see Commission Schedule) and the seller receives the rest.

### Do I have to consign my items early?

No, you're welcome to just show up during sale week and consign your items on the sale grounds. However, if you want to be included in the pre-sale catalog mailed to 7,000+ past attendees, you'll want to consign early!

### Do you accept donations?

Yes! Gather a few friends to collaborate on a homemade project such as a quilt, piece of furniture, a gift basket, or something else. Or, pull together some business associates and donate a high value item for our noon specialty sale. We will recognize your businesses in our flyer and on the auction block.

## Commission Schedule

**ALL ITEMS** except quilts, carriages & ponies  
(*Total combined sales per category*)

Total Sales	Minimum Commission	Commission Rate
\$1 - 150 .....	\$1.00 .....	25%
\$151 - 500 .....	\$37.50 .....	22.5%
\$501 - 1,000 .....	\$112.50 .....	20%
\$1,001 - 1,500 .....	\$200.00 .....	17.5%
\$1,501 & Up .....	\$262.50 .....	15%

### CARRIAGES (Per item)

Total Sales	Minimum Commission	Commission Rate
Up to \$1,000 .....	\$10.00 .....	15%
\$1,001 - 1,500 .....	\$150.00 .....	12.5%
\$1,501 - 2,000 .....	\$187.50 .....	10%
\$2,001 & Up .....	\$200.00 .....	8%

### QUILTS & RELATED ITEMS

(*Total combined sales*)

Total Sales	Minimum Commission	Commission Rate
\$1 - 200 .....	\$1.00 .....	15%
\$201 - 1,000 .....	\$30.00 .....	12.5%
\$1,001 & Up .....	\$125.00 .....	10%

### MINIATURE HORSES/PONIES ....10%

- No reserves under \$1,000 per item.
- No sale fee is 3% or maximum \$75.00.
- No consignment checks will be sent out for less than \$5.00.
- 100% commission rate applies to a single ticket bid of \$1.00 due to cost of ticket, tag & time.

## Right to Refuse

The Carriage Auction's goal is to create a good, clean environment for families, bidders, consignors, and our community volunteers. We ask that vendors and consignors respect this environment and refrain from offering items that are discriminatory, degrading, racial, or drug- and alcohol-related. The Committee reserves the right to refuse any consignors, vendors, or items that do not meet these guidelines or are otherwise deemed unacceptable. We consider attendees and vendors to be our Guests for the day on our auction grounds.

## Misrepresentation

MISREPRESENTATION of an item (i.e. presenting a reproduction as an antique) is not acceptable. Please help us run a clean, honest auction!



**ALL PROCEEDS BENEFIT  
HAND-IN-HAND FIRE COMPANY.**

## TENTATIVE SCHEDULE

### Thursday June 27



- 12:00** Consignment Processing ENDS!  
Grab & go food available.
- 3:00 pm** Wings, pizza (all-you-can-eat buffet or take-out) starts.
- 3:30 pm** Early Bird Auction - 5 to 6 blocks will be selling shrubbery/ flowers, crafts, antiques/ collectibles, small tack items, new tools & more! NOTE: No carriages will be sold until Friday.
- 4:00 pm** Horse Training Seminar
- 6:00 pm** Mini Horse Sale
- 9:00 pm** End - Gute Nacht!

## Friday June 28

- 8:00 *sharp!* Antiques/Collectibles
- 8:00 Field Rows
- 8:00 Harness, Tack, Horse Related, Carriage Appointments
- 8:00 Crafts
- 8:00 Flowers/Shrubs/Nursery
- 8:00 Wagon Loads of Misc Household
- 8:30 Misc. Quilt Items
- 9:00 New Tools
- 10:00 Harness, Tack, & Carriage Appointments -**Catalogued-**
- 10:00 Furniture
- 10:00 Quilts -**Catalogued-**
- 10:30 Antiques -**Catalogued-**
- 12:00 Specialty Items, Shade Trees
- 1:00 Carriages -**Catalogued-**

**Times may change!  
See the sale day catalog on Friday morning for final schedule.**

# List of My Consignment Items:



## 2024


Now is the time to let us know what items you have to sell. Our auction is advertised locally and nationally in equine, antique, farming, and community publications. Potential buyers can browse through early consignments on our website, Auctionzip.com, and in our pre-sale auction brochure (a detailed, color booklet sent to over 7,000 potential buyers - bidders, consignors, and auction attendees from past years.) Don't miss this opportunity to have your items advertised in print! **Deadline for this FREE advertising is April 26, 2024.** Send your completed form & photos to amywissing@hifire.com or mail to Jake King c/o LCCAA 3007 Old Phila. Pike Bird-in-Hand, PA 17505.

Don't forget to include photos, especially for more valuable items! They really attract interest!

Auction items: List the items below that you want us to list in the auction. To be advertised in our brochure, we **MUST** have your signature and a description of the items by the deadline. All advertised items must be at the auction.

QTY	ITEM	Condition (new, original, restored)	DESCRIPTION: <b>Help us sell your item by providing outstanding features</b> (selling points), background details, color, type of material and finish, size, capacity, year of origin, proper name, manufacturer, model #)

CONSIGNOR AGREEMENT: I agree to consign the above item(s) to be sold June 27 & 28, 2024.

Use additional sheets if you need more space. 

Signature \_\_\_\_\_ Date \_\_\_\_\_

Name \_\_\_\_\_ Phone ( ) \_\_\_\_\_ - \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email \_\_\_\_\_

Return to: **Jake King c/o LCCAA 3007 Old Phila. Pike Bird-in-Hand, PA 17505** or email amywissing@hifire.com

*All proceeds benefit  
Hand-in-Hand  
Fire Company*



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**Please help us run a clean, honest auction!**

# Mini Horse Sale on Thursday Evening!

Bring your family and enjoy the evening together. Maybe you'll find the ideal pony for your children!

- Mini horses 40" & under preferred
- Cap of 40 horses
- **Consignment deadlines:** Apr. 26 to be listed in our pre-sale flyer mailed to 7,000+ potential buyers or June 8 final deadline for your horse to be included in the sale.
- Questions about the Mini Horse Sale? Contact **Amos Zook 717-556-0378.**



## Mini Horse Consignment Form

Your Name \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_

Horse Name \_\_\_\_\_

Size (under 40") \_\_\_\_\_ Age \_\_\_\_\_

Color \_\_\_\_\_  Mare  Stallion  Gelding

Registered?  yes  no

Tell us about your horse's temperament. Are they good with children? Are they broke to ride and drive?: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Return this completed form before Apr 26 to be included in free advertising or June 8 final deadline to:  
**Amos Zook 3103-A W. Newport Rd, Ronks PA 17572**

# Welcome Vendors! Save Your Place!

## Benefit From Our Well-Attended Sale

### Vendor spaces:

**\$100.00 each (if payment is received by June 8)**

**\$125.00 each (if payment is received AFTER June 8)**

- 10 ft. x 10 ft. or 100 sq. ft.
- Booth may be set-up anytime after 12:00 noon on Thursday.
- Vendors are welcome to have their areas open during the Thursday evening Early Bird Auction 3:00-9:00pm.
- Friday sale hours are 8:00am-about 5:00pm.
- No tear-down before 4:00pm on Friday
- Prices do not include tables or chairs
- Exhibitors are responsible for insurance on their products and equipment.
- Questions about vendor spaces? Please contact **Steve Esh 717-768-0304.**



## Vendor Response Form

How many 10' x 10' or 100 sq. ft. spaces would you like?

\_\_\_\_\_ x \$100.00 = \$\_\_\_\_\_ (\$125.00 if after June 8)

Company Name \_\_\_\_\_

Contact person \_\_\_\_\_

Business Description (What do you sell?) \_\_\_\_\_

Street Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Exhibitor Signature (required) \_\_\_\_\_

Title \_\_\_\_\_ Date \_\_\_\_\_

Return this completed form & **full payment** (checks payable to "Hand-in-Hand Fire Company"):  
**Steve Esh 2812 Old Phila. Pike Bird-in-Hand, PA 17505**



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**ALL PROCEEDS BENEFIT  
HAND-IN-HAND FIRE COMPANY.**



**Hand-in-Hand Fire Company**  
**c/o Carriage Auction**  
 313 Enterprise Dr.  
 Bird-in-Hand, PA 17505  
 717-945-2848 (auction voicemail)  
 www.birdinhandauction.com

Non-Profit Org  
 US Postage  
 PAID  
 Lancaster, PA  
 Permit #23



**Thursday, June 27 3:00 pm**  
**Friday, June 28 8:00 am**



**Little Town. Big Auction.**  
**Here is how YOU can help!**

**Bring your family...**  
 and encourage a new generation  
 of auction goers.

**Consign...**  
 items that need a new home.

**Bid and buy...**  
 on Thurs & Fri, June 27 & 28.

**Eat...**  
 delicious homemade  
 food on auction day.

**Advertise...**  
 your business in our  
 catalog or set up as a  
 vendor.

