

17th Annual Event!
Bird-in-Hand, PA

Lancaster County
Carriage & Antique
Auction

Thurs. June 23 Afternoon
Fri. June 24 8:00 a.m. 2016



Consignments Wanted

Items Wanted:

- Carriages, coaches, buggies, sleighs, wagons
- Good antique items
- Blacksmith tools
- New & used tools/equipment
- Quilts (homemade/handstitched), crafts, collectibles
- Horse & carriage related items
- Miniature horses & ponies

No junk, appliances, or farm equipment except antique & primitive items like old hay wagons, walking plows, etc.

Consignments will be accepted:

- Tues. June 21..... 8am-12pm*
- Wed. June 22 8am-8pm
- Thurs. June 23..... 8am-4pm

*ABSOLUTELY NO
CONSIGNMENTS
after 4:00pm on Thursday.*

***Tuesday's consignment processing will stop promptly at noon**, because another organization must prepare for an event on the auction grounds on Tuesday afternoon and evening.

Staff members will be present on these days to help consignors unload their wares and display their goods. On Wednesday and Thursday there will be 24-hour security.

If you wish to have your consignment listed and pictured in our flyer FOR FREE, please have your information and photos sent to us by May 2.



Thursday June 23 Early Bird Auction & Food



Afternoon Stay tuned for definite time! Early Bird Auction - 2 or 3 blocks will be selling shrubbery/flowers, crafts, antiques/collectibles, small tack items, new tools, and more. NOTE: No carriages will be sold until Friday.

4:00 pm Haystack Supper (served "til it's gone!") Grab-n-go food will be available all evening (hot dogs, etc.)

8:00 End - Gute Nacht!

Stay overnight in Bird-in-Hand. Make your hotel reservations early at www.bird-in-hand.com !

Additional Information

For information or to list consignments, call:

Carriages & General Consignments:

Jake King 717-768-3299 or
Paul Stoltzfus 717-656-0038

Horses: Jonas Petersheim 717-768-7485

Quilts: Christian A. Stoltzfus 717-397-4079

Crafts: Christ J. Stoltzfus 717-768-0684

General Info: 717-945-4945

Shrubbery: Ephraim Huyard 717-656-1444

Vendors: Steve Esh 717-768-0304

www.birdinhandauction.com

If your access to phone is limited, feel free to write to us:

Jake King
c/o LCCAA
3007 Old Phila. Pike
Bird-in-Hand, PA 17505

Where is the Auction Held?

338 N. Ronks Rd*
Bird-in-Hand, PA 17505

*For GPS purposes only. This directs you close to the parking location. Please follow posted signs upon arrival. Not a mailing address.

Committee Calls for High-Quality Items

The Auction Committee's ongoing goal is to maintain a high-quality auction and constantly raise the bar on the types of consignment items that are offered for sale. Our desire is to offer the best merchandise possible in all categories, so that our auction is attractive to a wide spectrum of buyers.

We hope each year to feature more and more premier items that will enhance the reputation of this very special auction in Bird-in-Hand. When we have big-ticket items, they attract a lot of attention and make for a very exciting sale. Be aware that well-used or weathered carriages that have great potential for careful restoration are also very desirable. If a carriage has a rare wood, noteworthy artwork or pinstripes, or is a one-of-a-kind design, it does not necessarily need to be in mint condition to bring a large sum of money.

It is a win-win situation for a consignor of quality items and the Bird-in-Hand Fire Company to partner together at this auction. The consignor whose items sell well leaves the auction knowing that he has embraced a cause greater than himself. He has reached out to benefit the local community, which the Fire Company faithfully serves. The Auction Committee members are grateful to the people who consign with us and are happy to provide the setting for this mutual support.



Can I Donate an Item?

Absolutely! Your donation of an item generates 100% profit for the Fire Company. Here are some ideas:

- Gather a few friends to collaborate on a homemade project such as a quilt, piece of furniture, a gift basket, or something else.
- Pull together some business associates and donate a high value item for our noon specialty sale. We will recognize your businesses in our flyer and on the auction block.

Receipts for tax deductions are available for items over \$250.

*For questions or to donate an item, please contact Jake King
717-768-3299.*

Commission Schedule

ALL ITEMS except quilts, carriages & ponies
(Total combined sales per category)

| Total Sales | Minimum Commission | Commission Rate |
|-----------------------|--------------------|-----------------|
| \$1 - 150 | \$1.00 | 25% |
| \$151 - 500 | \$37.50 | 22.5% |
| \$501 - 1,000 | \$112.50 | 20% |
| \$1,001 - 1,500 | \$200.00 | 17.5% |
| \$1,501 & Up | \$262.50 | 15% |

CARRIAGES (Per item)

| Total Sales | Minimum Commission | Commission Rate |
|-----------------------|--------------------|-----------------|
| Up to \$1,000 | \$10.00 | 15% |
| \$1,001 - 1,500 | \$150.00 | 12.5% |
| \$1,501 - 2,000 | \$187.50 | 10% |
| \$2,001 & Up | \$200.00 | 8% |

QUILTS & RELATED ITEMS

(Total combined sales)

| Total Sales | Minimum Commission | Commission Rate |
|---------------------|--------------------|-----------------|
| \$1 - 200 | \$1.00 | 15% |
| \$201 - 1,000 | \$30.00 | 12.5% |
| \$1,001 & Up | \$125.00 | 10% |

MINIATURE HORSES & PONIES10%

No reserves under \$1,000 per item.

No sale fee is 3% or maximum \$75.00.

No consignment checks will be sent out for less than \$5.00.

All proceeds benefit the Bird-in-Hand Volunteer Fire Company.

Auction Brochure Mailed to Thousands

Our Carriage Auction offers you great exposure to many potential buyers through our attractive, full-colored auction brochure. A month before the auction date it is distributed to a mailing list that includes past bidders, local community households, your fellow consignors, and friends of the Fire Company. This year the total is approaching 7,000 brochures!

Imagine the exciting impact that this brochure, with its clear and distinctive photos of carriages, antiques, miniature horses, and quilts, has on people who are hoping to buy these items at a country auction.

Your consignment items can be included in our brochure for free if you meet the May 2 deadline. Please send your completed "List of My Consignment Items" form and clear photos to:

**Jake King c/o LCCAA
3007 Old Phila. Pike
Bird-in-Hand, PA 17505**

Or...Email forms & digital photos to:
amywissing@birdinhandfire.com

Help attract buyers for your items by providing complete details on the form!



Right to Refuse

The Carriage Auction's goal is to create a good, clean environment for families, bidders, consignors, and our community volunteers. We ask that vendors and consignors respect this environment and refrain from offering items that are discriminatory, degrading, racial, or drug- and alcohol-related. The Committee reserves the right to refuse any consignors, vendors, or items that do not meet these guidelines or are otherwise deemed unacceptable. We consider attendees and vendors to be our Guests for the day on our auction grounds.



MISREPRESENTATION of an item (i.e. presenting a reproduction as an antique) is not acceptable.
Please help us run a clean, honest auction!


List of My Consignment Items:



Now is the time to let us know what items you have to sell. Our auction is advertised locally and nationally in equine, antique, farming, and community publications. Potential buyers can browse through early consignments on our website or Auctionzip.com. Our auction brochure is a detailed, color booklet sent to over 7,000 potential buyers (bidders, consignors, and auction attendees from past years). Don't miss this opportunity to have your items advertised in print. **Deadline for this FREE advertising is noon on Monday, May 2.** Fill out the form below (as completely as possible) and **return to Jake King c/o LCCAA 3007 Old Phila. Pike Bird-in-Hand, PA 17505.** Don't forget to include your photos. Digital photos may be sent to **amywissing@birdinhandfire.com**

Auction items: List the items below that you want us to list in the auction. To be advertised in our brochure, we **MUST** have your signature and a description of the items by May 2. All advertised items must be at the auction.

| QTY | Item | Description (i.e. outstanding features (selling points), background details, color, type of material and finish, size, capacity, year of origin, proper name, manufacturer, model #, original or restored, condition) |
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CONSIGNOR AGREEMENT: I have agreed to consign the above item(s) to be sold June 23 & 24, 2016. Use additional sheets if you need more space. 

Signature _____ Date _____

Name _____ Phone () _____ - _____

Address _____ City _____ State _____ Zip _____

Email _____

Return to: **Jake King c/o LCCAA 3007 Old Phila. Pike Bird-in-Hand, PA 17505** or email **amywissing@birdinhandfire.com**

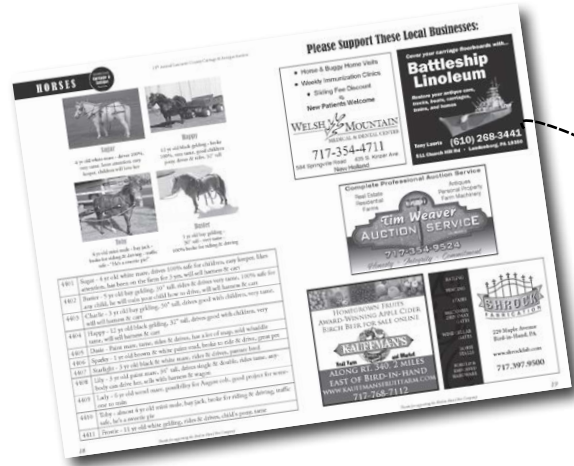
*All proceeds benefit
Bird-in-Hand
Volunteer Fire Company*



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Market your Products to Thousands...

at the Lancaster County Carriage & Antique Auction on Friday, June 24, 2016 8am - 6pm in Bird-in-Hand, PA



Your Business Name
Slogan
Phone
Products

Sale Day Catalog Advertising

\$50.00 per ad

- Provide a black & white 2"x 2" ad by June 9.
- Paper submissions must be high quality and ready to scan
- Digital submissions should be in .pdf format and emailed to amywissing@birdinhandfire.com

Sponsorships

Sponsorships Available. Call Dave Miller at 717-951-0201 or Amy Wissing 717-330-3149.

Any questions about general advertising, please contact Amy Wissing by phone at 717-330-3149 or email at amywissing@birdinhandfire.com

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Advertising Response Form



(Please send full payment for catalog advertising along with this registration form by JUNE 9.

Checks payable to "Hand-in-Hand Fire Company")

Company Name _____ Contact person _____

Business Description (What do you sell?) _____

Street Address _____

City, State, Zip _____

Phone _____ Fax _____ Email _____

Advertiser Signature (required) _____ Title _____ Date _____

\$ _____ Sale Day Catalog Ad (\$50 per 2" x 2" ad spot)

\$ _____ TOTAL COST

Return this completed form, ad information & full payment with your check made out to "Hand-in-Hand Fire Company" to:
Hand-in-Hand Fire Co. • c/o Amy Wissing • 313 Enterprise Dr. Bird-in-Hand PA 17505



Vendors: Save Your Place

Benefit From Our Well-Attended Sale

at the Lancaster County Carriage & Antique Auction on
Thursday, June 23 (afternoon-8:00pm) &
Friday, June 24 (8am-6pm) in Bird-in-Hand, PA

Vendor Spaces

\$100.00 each (if payment is received by June 9)
\$125.00 each (if payment is received AFTER June 9)

- 10 ft. x 10 ft. or 100 sq. ft.
- Booth may be set-up anytime after 12:00pm on Thursday (Vendors are welcome to have their areas open during the Thursday evening Early Bird Auction.)
- No tear-down before 4:00 pm on Friday
- Prices do not include tables or chairs
- Exhibitors are responsible for insurance on their products and equipment
- **BONUS: Be recognized in our auction brochure sent to 7,000 people if we receive your form & payment by May 2.**

Any questions about vendor spaces, please contact **Steve Esh** 717-768-0304.



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Vendor Response Form

Number of 10' x 10' or 100 sq. ft. spaces
() x \$100.00 = \$ _____
\$125.00 if after June 9.



(Please send full payment for booth space along with this registration. Checks payable to "Hand-in-Hand Fire Company.")

Company Name _____ Contact person _____

Business Description (What do you sell?) _____

Street Address _____

City, State, Zip _____

Phone _____ Fax _____ Email _____

Exhibitor Signature (required) _____ Title _____ Date _____

Return this completed form, ad information & full payment with your check made out to "Hand-in-Hand Fire Company" to:
Steve Esh 2812 Old Phila. Pike Bird-in-Hand, PA 17505



Hand-in-Hand Fire Company
 c/o Carriage Auction
 313 Enterprise Dr.
 Bird-in-Hand, PA 17505
 717-392-0112
 birdinhandauction.com

Non-Profit Org
 US Postage
 PAID
 Lancaster, PA
 Permit #23

Mark your calendar!

**17th Annual
 Lancaster County
 Carriage & Antique
 Auction**

Thursday, June 23 Afternoon
 Stay tuned for definite time!

Friday, June 24 8:00 a.m.

*Proceeds Benefit Bird-in-Hand
 Volunteer Fire Company*



Thursday, June 23 Afternoon
Friday, June 24 8:00 a.m.



*"Lancaster County Carriage
 & Antique Auction"*

Little Town. Big Auction.
Here is how YOU can help!

Bring your family...
 and encourage a new generation
 of auction goers.

Eat...
 delicious homemade
 food on auction day.

Consign...
 items that need a new home.

Advertise...
 your business in our
 catalog or set up as a
 vendor.

Bid and buy...
 on Thursday & Friday, June 23 & 24.

